## Turnkey MDR for MSPs 24×7 SOC, CrowdStrike Power, Hands-Off for Your Team



With 25 years securing the Northeast, STIGroup operates a New York-led, follow-the-sun SOC. Offer enterprise-grade CrowdStrike MDR as our US-based team manages detection, investigation, and remediation directly with your clients, keeping your tech staff hands-free.

## **Value Pillars**

- Follow-the-Sun SOC
   U.S.-led analysts with near-shore & APAC coverage contain threats 24×7.
- CrowdStrike + Torq Automation
   Powered by CrowdStrike. Optional Torq hooks into your PSA or RMM ticket queues.
- Direct-to-Customer Response
   STIGroup contacts your customers, handles basic remediation, and closes the loop—your team stays focused on core IT.
- Revenue-Boosting Partner Model
   Earn 20–35% recurring margin, access co-branded collateral, and track every case via our multi-tenant portal—no white-label setup needed.

## **MSP Partner Benefits**

20-35 % recurring margin on MDR seats Deal registration & MDF

Optional Torq automations into ConnectWise, Autotask, etc.

Multi-tenant portal for full SOC transparency STIGroup handles customer escalations & basic containment

"STIGroup's MDR let us offer 24×7 coverage without hiring additional analysts. Our Long Island clients notice the difference." CTO, Suffolk-base.

## **Purpose-Built to Support MSP's**

- Designed for multi-tenant management, our MDR integrates with your existing RMM/PSA stack so you can onboard a client in under an hour.
- Typical partners add \$80-\$120 in monthly ARR per endpoint, with no extra hires.

24 × 7 Followthe-Sun SOC Millions of Falcon Sensors in 176 Countries

< 15 min Mean Time to Detect (P1/P2)

25 Years Cyber Expertise

End-to-End MDR Workflow for MSPs







**End-Customer** 

Ticket Closed (MSP CC'd)







**Ready to add enterprise-grade MDR to your stack?** Schedule a 15-minute partner discovery call and reach out to us using the contact details below to receive our margin calculator and sample SoW.